



JOIN OUR TEAM. CHANGE YOUR CAREER. CHANGE THE WORLD.

TEAM RECRUITMENT and participant support coach

Organization: Plan International Canada
Reports to: Manager, P2P Fundraising
Location: Toronto (Mount Pleasant & Eglinton)

About You

Are you passionate about equal rights for all children and equality for girls? Can you see yourself being an integral member of a team that works towards transforming lives in developing countries? Are you confident that you can be part of a high performing team focused on implementing recruitment and retention plans using proven sales and fundraising techniques to meet revenue and registration goals?

Are you a high performing, digitally savvy professional with demonstrated experience in Peer to Peer fundraising? Have you had success with meeting and exceeding sales targets? Are you familiar with P2P platforms and CRM databases? Do you have a collaborative working style and an ability to engage with diverse internal stakeholders adding value to organizational excellence and encouraging creative problem solving?

Why a career with Plan?

A career with Plan International Canada offers individuals a meaningful experience that drives professional development and a rewarding opportunity to use their skills and talents to help make a difference in promoting child rights to end child poverty. Are you ready for an opportunity to join one of the largest International NGOs in the world, creator of the award winning "Because I am a Girl" global movement, working to end gender inequality and promote girls' rights? Are you excited about playing an important role in determining the future of millions of children and families globally?

Employees at Plan International Canada's National Office strive to make a difference in the lives of children and their families through sustainable, child-focused community development.

Joining our dynamic team of experts and specialists can change your life too!

Our unique culture fosters a supportive, flexible workplace where employees are encouraged to bring their whole selves to work. As a member of a diverse, dynamic, high-performing team, each Plan employee is driven to learn, valued for their contribution and approaches each day excited to make an impact.

We are proud of our award winning corporate culture validated by our *Canadian Nonprofit Employer of Choice* award for 2015 and 2016 and *Canada's 10 Most Admired Corporate Cultures* since 2012.

Join our high performing team and change your career...change the world!

The Organization

Founded in 1937, Plan International is one of the world's oldest and largest international development agencies, working in partnership with millions of people around the world to end global poverty. Not for profit, independent and inclusive of all faiths and cultures, Plan International strives for a just world that advances children's rights and equality for girls.

Because I am a Girl is Plan International's global movement to transform power relations so that girls everywhere can learn, lead, decide and thrive.

Plan Canada's Toronto and Ottawa-based offices undertake fundraising, donor engagement and public outreach initiatives that support programs that are implemented in more than 50 developing countries across Africa, Asia and the Americas. Plan has a dedicated staff of over 200 employees whose role is to support quality programming in the areas of health, education, water and sanitation, economic security, gender equity, child protection and participation, and humanitarian assistance.

Further information can be found at: plancanada.ca.

The Position

The Team Recruitment and Participant Support Coach is an integral member of the marketing and philanthropy team and will have an opportunity to influence and execute part the team's strategy to Grow Revenue as part of our overall organizational strategy: *20 Million Reasons*.

Working collaboratively with the marketing and philanthropy team you will be responsible for assisting with recruitment and fundraising coaching for a new special event. Through the use of P2P software, the CRM database and social media, you will help with reaching participant and fundraising goals.

We are looking for a candidate that can bring a diverse approach to reaching out and responding to our prospective participants; someone who is able to inspire and excite the people you will be speaking to and meeting with on a daily basis. Our successful candidate will be experienced in not for profit fundraising along with managing relationships with various stakeholders throughout the organization. Having a positive and friendly disposition on the phone and in person is critical for success.

What success looks like?

- Inspire companies and their employees to rally behind Plan International Canada's events
- Build relationships with companies and organizations to encourage event participation
- Recruit and develop new company sponsored/employee driven event teams
- Mentor team captains to help grow team size and maximize fundraising initiatives to meet revenue goals along with hosting training and coaching sessions

As our ideal candidate you will have:

- Work experience in fundraising and events including demonstrated knowledge of diverse fundraising event types
- Excellent presentation, interpersonal and written communication skills
- Exceptional time management and organizational skills to meet deadlines
- Ability to motivate teams

How to apply:

To express interest in this exciting opportunity to join a dynamic organization and a high performing team please forward your CV and covering letter, outlining your skills, experience and salary expectations to gethired@plancanada.ca by August 18, 2017. Please reference **Team Recruitment and Participant Support Coach** in the subject line.

Plan International Canada is an inclusive workplace, and is committed to championing accessibility, diversity and equal opportunity. Requests for accommodation can be made at any stage of the recruitment process providing the applicant has met the bona-fide requirements for the open position. Applicants need to make their requirements known when contacted.

Consistent with our Child Protection Policy the successful candidate must receive clearance by a police background check, including the vulnerable sector screen.

Applicants must be eligible to work in Canada for the duration of the work term. Proof of eligibility will be required.

Plan International Canada sincerely thanks all applicants for their expressed interest in this opportunity however only those selected for an interview will be contacted. No phone calls please.

Thank you for your interest in a career at Plan